Creating Equal Opportunities

Aarno Keijzer
Programme Manager

EUROPEAN MICROFINANCE WEEK
connecting the inclusive finance world

Dutch sector

DUTCH INVESTMENTS IN THE INCLUSIVE FINANCE SECTOR

JOINT COMMITMENT

active in

97

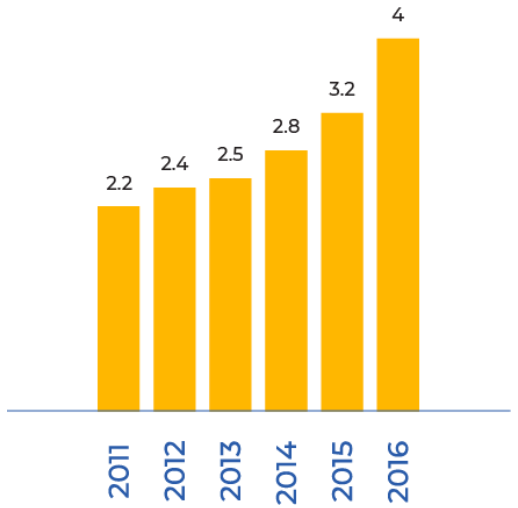
countries

more than

1100

FIs/funds

TRENDS IN DUTCH INVESTMENTS



IN BILLION EUR

this amount
is more than

12%

of the total foreign funding in the inclusive finance sector

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NpM MEMBERS IN 2019

Dutch sector

- ACTIAM
- ASN BANK
- CORDAID
- FMO
- ICCO COOPERATION
- ING
- LENDAHAND
- MINISTRY OF FOREIGN AFFAIRS
- OIKOCREDIT
- OXFAM NOVIB
- RABOBANK FOUNDATION
- TCX
- TRIODOS INVESTMENT MANAGEMENT
- TRIPLE JUMP

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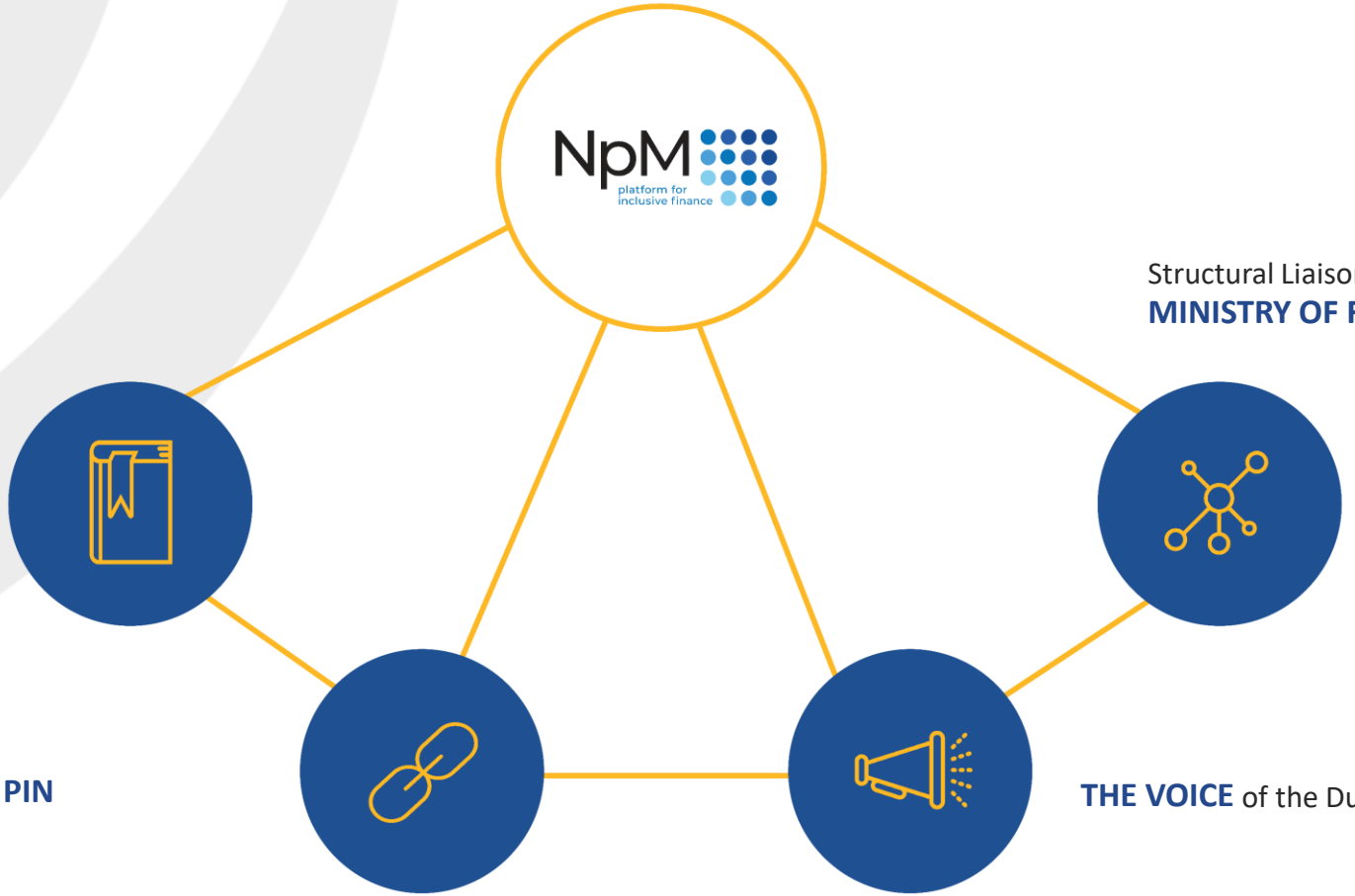
THE 4 PILLARS OF NpM

Dutch sector



Inclusive Finance **KNOWLEDGE HUB**

Structural Liaison with the
MINISTRY OF FOREIGN AFFAIRS and other **STAKEHOL**

Inclusive Finance Sector **THE LINKING PIN**

THE VOICE of the Dutch Inclusive Finance Sector

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Dutch sector

NpM's THEMATIC FOCUS

Rural and Agri-Finance	Geodata for Inclusive Finance & Food	Finance for Refugees	Green Inclusive Finance

GEODATA FOR INCLUSIVE FINANCE & FOOD (G4IFF)

NpM platform for inclusive finance

Rabobank Foundation

FMO Entrepreneurial Development Bank

Netherlands Space Office

Ministry of Foreign Affairs

accenture

icco

Bill & Melinda Gates foundation

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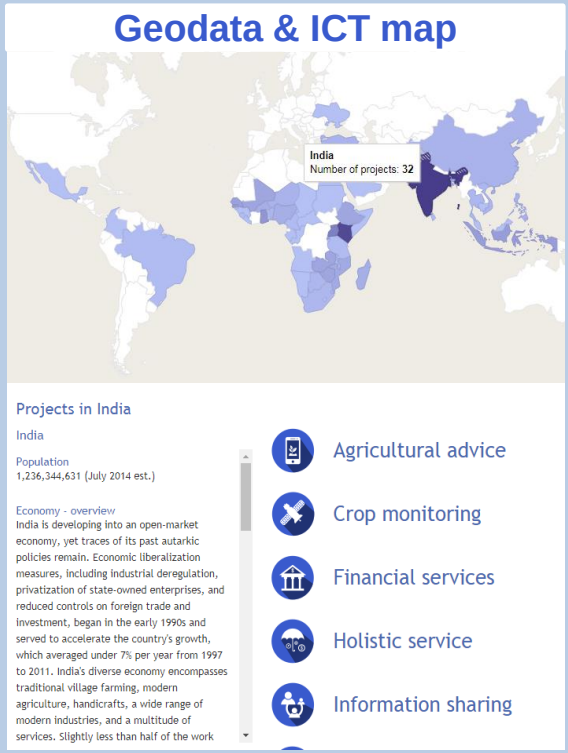
G4IFF PROGRAMME



Rabo Foundation

FMO
Entrepreneurial Development Bank

ICCO

Netherlands Space Office

BILL & MELINDA GATES foundation

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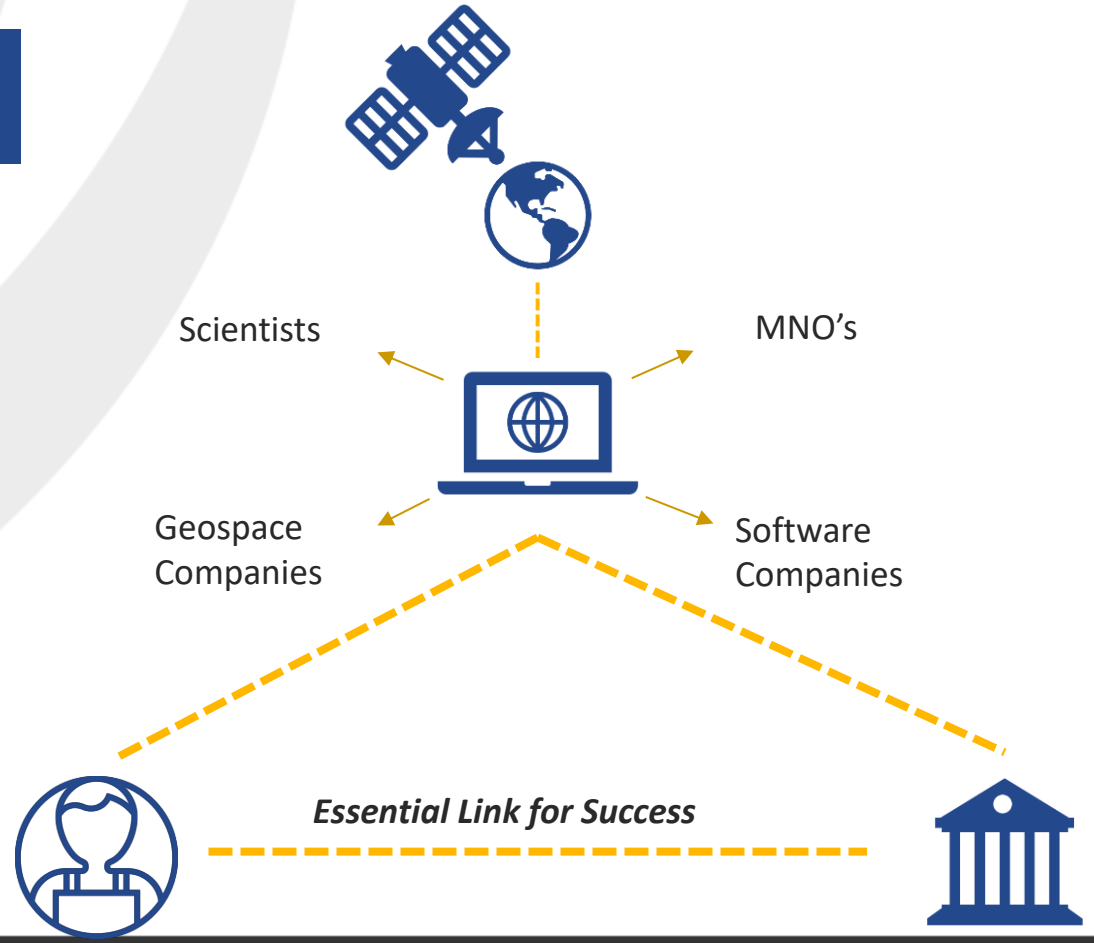
G4IFF PROGRAMME

G4AW PROGRAMMES

60 MILLION EUROS
23 PARTNERSHIPS

G4IFF: PROGRAMMES FOR FSP



SMALLHOLDER FARMERS & VALUE CHAIN ACTORS

- Increased yields
- Constant supplies
- Market access
- Track record

FINANCIAL INSTITUTIONS

- Improved Risk management
- Lower costs
- Well designed products
- Increased outreach

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INNOVATOR'S CHALLENGE

SELECTION CRITERIA

- Financial Inclusion
- Scalability
- Technical applicability
- Integration of services
- Development Impact
- Business/ Finance Innovation

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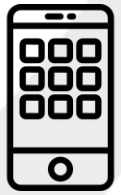
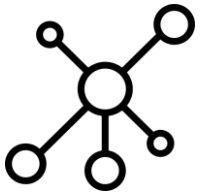
INNOVATOR'S CHALLENGE WINNER 1: AGRI-WALLET

AGRI-WALLET



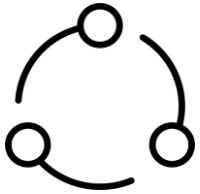
Uses a mobile token currency based on blockchain technology to avoid diversion of loans

Clients consist of farmers, buyers and suppliers of agricultural goods



Aims to give farmers, buyers, and agro-stores easier access to finance from a global network of lenders

Increases transparency in the value chain and give farmers opportunity to save and borrow for inputs



Implemented by Dodore Kenya Ltd in partnership with Rabobank and MasterCard Foundation

Based in the Netherlands, Kenya, and Rwanda

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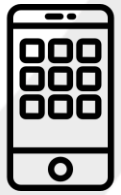
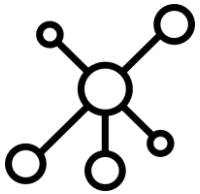
APOLLO AGRICULTURE

INNOVATOR'S CHALLENGE WINNER 2: APOLLO AGRICULTURE



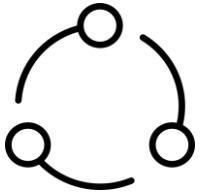
Agronomic machine learning, remote sensing and mobile phones used to deliver credit, farm inputs, and advice to farmers

Clients consist of smallholder farmers



Aims to help farmers maximize their production and profits

Develops effective credit models to improve lending decisions



Funded by FMO, Rabobank Foundation, and DOEN Foundation, among others

Based in Kenya

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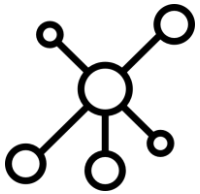
INNOVATOR'S CHALLENGE WINNER 3: VANDERSAT

VanderSat

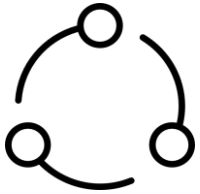
Provides the highest resolution, cost-effective and information-rich water and temperature data in the world

Offers monitoring of soil moisture, land temperature, vegetation optical depth, inundation, and beta program



Aims to improve financial inclusion and to solve the world's water and food crisis

TARA aims to provide scalable, low-cost climate risk information and agricultural track records to FIs, as well as agricultural advice to farmers



VanderSat, ACRE Africa, and Tulaa, are developing TARA - Tool for Agricultural Risk Advice, a global risk assessment platform for credit scoring

Based in the Netherlands

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NEXT STEPS

AGRI-WALLET

APOLLO AGRICULTURE

VanderSat

Systemically follow and analyse existing cases

RFILC

RURAL FINANCE & INVESTMENT LEARNING CENTRE

FAO FIAT PANIS

Create learning platform connected to international networks

Facilitate search of high-risk bearing capital investments

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FUNDS DATABASE FOR AGTECH

At the request of The Netherlands Space Office

Based on the Critical Capital for African Agri-Food SMEs

200+ Funds

Thank you!