



QUONA
CAPITAL

Jonathan Whittle

Managing Partner

Who We Are



Quona is a venture capital firm focused on ***FinTech for inclusive finance*** in emerging markets

Strategic Relationships



Sponsor



Sponsored by Accion International, a global leader in microfinance and financial inclusion

Investors



Backed by multiple financial institutions – insurance, investment banks, DFIs and MasterCard

Ecosystem



Global curated network of FinTech entrepreneurs, experts and co-investors

Investment Thesis



1 Large underserved population

2.1 billion unbanked in emerging markets

2 Massive funding gap for MSMEs

\$760 billion funding gap for MSMEs annually in Latin America alone

3 Growing purchasing power

\$5 trillion in income earned by the bottom 40%

4 Accelerating technology adoption

Rise of mobile, internet and cloud computing

We invest in
***FinTech game
changers*** for
underserved
consumers and
businesses



- ✓ Alternative lending
- ✓ Payments
- ✓ InsureTech
- ✓ Next gen banking
- ✓ Pay-as-you-go
asset finance

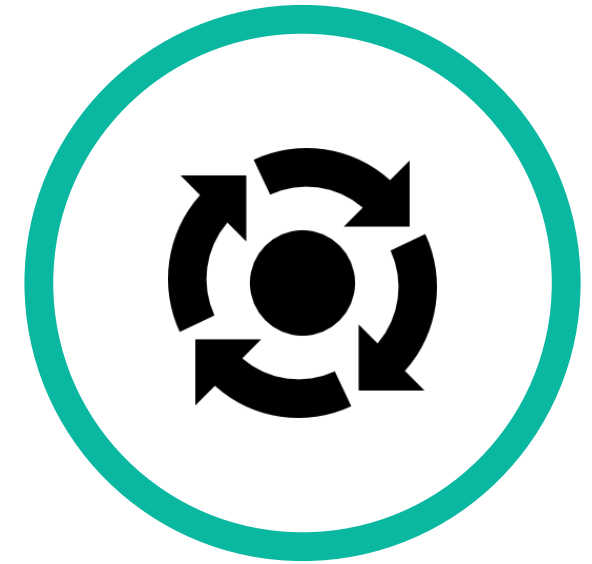
Social Impact



Access



Quality



Markets

Geographic Focus



San Francisco **Washington D.C.**

Lima

Cape Town

Bangalore

Team



Monica Brand Engel
Managing Partner

Washington, D.C.



Jonathan Whittle
Managing Partner

Washington, D.C.



Ganesh Rengaswamy
Partner

Bangalore



Miguel Herrera
Partner

Lima

Portfolio



LatAm



Asia



Africa



Global

